



## Dominion Voice and Data and CloudJumper Announce Strategic Partnership

Dominion Voice and Data Joins CloudJumper Partner Program to Offer Dynamic WaaS Cloud Solution

Midlothian, VA – January 30, 2017 -CloudJumper, a Workspace as a Service (WaaS) platform innovator for agile business IT, today announced that Dominion Voice and Data, a leading provider of unified communications solutions, has joined with CloudJumper to become an authorized WaaS solution delivery partner. Through the partnership, Dominion Voice and Data will now offer its customers the company's flagship nWorkSpace WaaS solution, along with Office 365, hosted Quickbooks and other hosted workspace applications.

Dominion Voice and Data joins CloudJumper in a strategic move to expand its product offering to include a cloud-based WaaS solution. These services are implemented using the CloudJumper platform, enabling Dominion Voice and Data to deliver hosted workspace solution that includes the desktop, data storage, antivirus and application management for 2000+ software titles, all fully secure and backed up in CloudJumper's state-of-the-art data centers.

"Dominion Voice and Data customers are increasingly interested in migrating their IT to the cloud, and CloudJumper provides a quick onramp into cloud computing without the cost or complexity of managing and maintaining the required infrastructure," said Steve Smith, CEO for Dominion Voice and Data. "As the only comprehensive solution of its kind to integrate cloud desktops with hosting for 2000+ software

applications, cloud infrastructure, services and support, we have found nWorkSpace to be very complementary to our portfolio."

"Dominion Voice and Data is an exemplary organization, and we're proud to be working with them. They understand how important it is to provide its customers with quality service, and we believe that's why they've been so successful," Max Pruger, chief sales officer, CloudJumper. "With growth forecasts for WaaS projected to be in the double digits over the next several years, Dominion Voice and Data is choosing an opportune time to engage with its customers on the value of hosted workspaces."

To learn more about CloudJumper and the company's Workspace as a Service platform, please contact the company at 844.645.6789 or visit www.CloudJumper.com.

## **About Dominion Voice And Data**

Dominion Voice and Data is Central Virginia's Leading Business Phone Systems, Data Network Solutions, and Cloud-Based Managed Services Company. Our mission is to:

- Increase our customer's profitability and productivity
- Provide a competitive advantage to your business by implementing customized technology solutions
- Offer unified solutions and deliver quality service with our professionally certified staff

At Dominion, we are your trusted technology adviser and reliable business partner so that we can design you a solution that fits your business model.

Dominion Voice and Data is committed to maintaining the confidentiality of information that belong to our customers, especially Protected Health Information. To that end, we adhere to the requirements of the HIPAA Privacy Rule and the HIPAA Security Rule. We comply with all Business Associate obligations under HIPAA/HITECH, enabling Dominion Voice and Data to provide the highest level of services to our customers involved in the healthcare professions..

## **About CloudJumper**

Founded in 2016, CloudJumper is a workspace as a service (WaaS) platform innovator for the agile business. It launches itself from the platform its sister company built over more than 16 years as a cloud pioneer, taking its new Workspace as a Service solution to a greater height with its concurrent user model. Many of the key personnel have also made the transition to CloudJumper. CloudJumper built its concurrent WaaS model working with strategic partners such as Microsoft, Intuit, Google, and others. Head and shoulders above the competition, the CloudJumper concurrent WaaS model provides the industry's most robust cloud desktop and provides a unique cost-savings option that focuses on both named and simultaneous users. CloudJumper markets its solutions through both white label and agency programs and is supported by the CloudJumper control panel, a single pane-of-glass provisioning system that allows partners and enterprise customers complete control over their IT environments. For more information, visit About CloudJumper.