



Steve Smith
CEO

Dominion Voice And Data Simplifies & Streamlines Technology To Serve Seniors

*Leading Unified Communications
Provider Brings Enterprise Level
Technology to Senior Living
Communities to Improve Lives*

Midlothian, VA – May 31, 2017 - Dominion Voice and Data a leader in unified communications, announced today that the company will now offer a turn-key; television, internet, nurse call, business and residential phone service in a managed solution to the senior living communities across the nation. Dominion Voice and Data is an elite provider of managed IT services that is capable of delivering complex, high-end, enterprise-level IT solutions for Fortune 500 companies as well as streamlined, simplified IT solutions that are as user-friendly as one would expect to see in senior living communities. To make things even easier, Dominion Voice and Data differentiates itself from the competition with an on-site concierge employee, ensuring that every single piece of technology is always functioning at peak levels for residents. According to the Administration on Aging, “The older population—persons 65 years or older—numbered 46.2 million in 2014. They represented 14.5% of the U.S. population, about one in every seven Americans.” Dominion Voice and Data has found new ways to innovate by making some of their products and services simpler and easier-to-use than ever

before, while simultaneously providing a client experience that is incredibly personal, which is especially important in these environments.

It’s pivotal to keep our seniors connected, especially in senior living communities. Whether that connection comes from a grandmother smiling as she sees her grandson’s pictures on social media, a nurse who needs to lookup a medication to make sure it’s the right fit for a patient or a grandfather who’s on a group call with all his family members singing him happy birthday. Their job is to make sure that the “Happy Birthday” phone call comes through clearly so that grandpa can hear everyone’s voice, the grandmother has a device that automatically logs her into Facebook so she doesn’t have to be frustrated trying to remember to her password and that the nurse has easy access to their database of medical information to go above and beyond to ensure patient safety.

“It doesn’t matter whether you’re having a videoconference with high-powered executives or if you’re a senior who has been looking forward to an evening conversation with one of your grandkids. Technology exists to bring people together and it’s our job to make sure it performs,” stated Steve Smith, CEO at Dominion Voice and Data. “That’s why we’re so happy to be able to

offer our on-site technology concierge to handle any problem that comes up on-the-spot so residents can focus on enjoying their stay instead of how to hook up their new technology. We consider it a privilege to serve this section of the community who needs their technology to be as straightforward as possible, which has coincidentally provided us with insights that we will undoubtedly use to improve the efficiencies of our offerings to SMB (small to mid-sized business) clients, as well.”

As a Member of Technology Assurance Group (TAG), an international association of privately owned managed IT companies, who collectively represent close to \$350M in products and services, Dominion Voice and Data now has the ability to serve this section of the population on a national basis. In other words, through the cooperative participation of companies all across the nation, they can deploy solutions across several different marketplaces and locations, reducing cost and increasing happiness across the board.

Dominion Voice and Data has also found that technology can not only foster connection, but perhaps suggests the possibility for better health, as well. According to Lisa Berkman, chair of the Department of Society, Human Development

and Health, “Social participation and integration have profound effects on health and well-being of people during their lifetimes. We know from previous studies that people with many social ties have lower mortality rates. We now have mounting evidence that strong social networks can help to prevent declines in memory. As our society ages and has more and more older people, it will be important to promote their engagement in social and community life to maintain their well-being.”

Dominion Voice and Data has pledged to work in whatever ways it can to serve this generation and if

technology can strengthen these social ties, even in the slightest bit, we consider that to be quite a noble service to the world.

About Dominion Voice And Data

Dominion Voice and Data is Central Virginia's Leading Business Phone Systems, Data Network Solutions, and Cloud-Based Managed Services Company. Our mission is to advance our client's business goals through delivery of superior technology solutions and world class support.

At Dominion, we are your trusted technology adviser and

reliable business partner so that we can design you a solution that fits your business model.

Dominion Voice and Data is committed to maintaining the confidentiality of information that belong to our customers, especially Protected Health Information. To that end, we adhere to the requirements of the HIPAA Privacy Rule and the HIPAA Security Rule. We comply with all Business Associate obligations under HIPAA/HITECH, enabling Dominion Voice and Data to provide the highest level of services to our customers involved in the healthcare professions.