



DOMINION VOICE AND DATA Leverages InSpeed Networks to Provide Quality Services

A Simple Yet Powerful SD WAN Solution

MIDLOTHIAN, VA – September 27, 2018 - InSpeed Networks™ the leading provider of self-driving SDWAN solutions and Dominion Voice and Data, a leading technology firm headquartered in (MIDLOTHIAN, VA), today announced that Dominion Voice and Data has selected InSpeed Networks to help them provide unified connectivity, improved network performance, security and real-time visibility.

The InSpeed Cloud based platform provides Dominion Voice and Data's customers with the ability to confidentially implement Voice and Video solutions over commodity Internet connections. Voice, Video and Virtual Desktop Infrastructure solutions work every time, all the time. InSpeed solves five common problems that we see businesses deal with every day: quality of service, visibility, business continuity, security and deployment and management challenges.

“Our customers are looking for advanced, secure communications over inexpensive commodity internet connections, that can be quickly deployed, and easily maintained, which made InSpeed's cloud platform the obvious choice for us,” said Steve Smith, CEO. “Unlike competing solutions that require constant maintenance and, in the end only frustrate the customer, InSpeed, delivers an enterprise ready SDWAN solution designed to support companies of all sizes with an elegant approach to solving a complex network issue.”

“We are delighted to enhance their Unified Communications offerings with InSpeed's self-driving service,” said Charles Krogman, Vice President of InSpeed Networks. “With InSpeed Quality Service (IQS), we deliver on the promise and vision of SDWAN without the complication of managing it. Why not let it run itself?”

Key Takeaways:

- Dominion Voice and Data is a leading technology firm that has chosen the InSpeed cloud service to deliver best-in-class SD-WAN services to its large customer base throughout the country.
- Dominion Voice and Data selected InSpeed Networks because their solution solves five common problems that their customers deal with every day: quality of service, visibility, business continuity, security and deployment and management challenges.
- InSpeed Networks, which creates the ability to reliably utilize commodity internet link for time sensitive traffic, fits perfectly with Dominion Voice and Data mission to provide best in class Customer Satisfaction for their customers.

ABOUT DOMINION VOICE AND DATA:

Dominion Voice and Data is Central Virginia's Leading Business Phone Systems, Data Network Solutions, and Cloud-Based Managed Services Company. Our mission is to advance our client's business goals through delivery of superior technology solutions and world class support.

At Dominion, we are your trusted technology adviser and reliable business partner so that we can design you a solution that fits your business model.

Dominion Voice and Data is committed to maintaining the confidentiality of information that belong to our customers, especially Protected Health Information. To that end, we adhere to the requirements of the HIPAA Privacy Rule and the HIPAA Security Rule. We comply with all Business Associate obligations under HIPAA/HITECH, enabling Dominion Voice and Data to provide the highest level of services to our customers involved in the healthcare professions.

ABOUT INSPEED NETWORKS

InSpeed provides businesses with the ability to simply install a service that Streamlines™ their commodity internet connections for crystal clear voice, artifact free video, and responsive virtual desktop sessions. InSpeed's Streamlining™ technology is self-adjusting and simple to install. Now customers can utilize commodity Internet to access critical cloud services, and safely move away from expensive fixed circuits without the risk of poor quality voice, video and virtual desktop sessions. Headquartered in Palo Alto, California, InSpeed offers its cloud service to its Channel Partners in the US and Canada. For more information, visit inspeednetworks.com.